Fusion Dynamics co. Ltd.

Partnership Proposal

Turn Your Factory's Everyday Work into the Future of Robotics

Prepared for: Navasiam Steel Date: 9/2026

1. What We Do — In Plain Words

Around the world, robotics companies are teaching robots to do everyday manual work — packing boxes, assembling parts, folding garments, sorting products. To learn these skills, robots need to **watch skilled people do the work first**.

Our company, working with SE3 Labs — a global robotics data company whose customers include some of the world's leading robotics and AI companies — collects short first-person videos of real work. A worker wears a small, light camera on their head and simply **does their normal job**. The camera records what their hands do. That footage is then sold to robotics companies, who use it to train robots.

Your factory already produces something valuable every single day: **skilled human work**. We would like to partner with you to capture it — and pay you for it.

2. What We Ask From You — Very Little

This is the simplest partnership your factory will ever take on. Nothing about your production changes. There are no new tasks, no staging, no acting, and no disruption to output:

- **Your workers just work.** Selected workers wear a comfortable head-mounted camera and carry on with their normal tasks, at their normal pace.
- **We handle everything else.** Cameras, setup, worker briefing, consent paperwork, collection, quality checks, uploads, and payment administration — all done by our team.
- **Your time commitment is minimal.** One short site visit to start, one point of contact on your side, and that is essentially it.
- **No workflow changes.** We record work exactly as it is done today. In fact, natural, unstaged work is exactly what our customers want.



What it looks like in practice: workers at a packing bench and an assembly bench wearing the compact head camera. (Illustrative visualization)



What it looks like: a worker at their normal station, wearing the camera, doing their normal job.

1 — SHORT VISIT
We visit, look at the work, and record a 3–5 minute sample clip

2 — REVIEW & AGREE
You review what will be recorded and we agree tasks, zones and terms

3 — WORKERS WEAR CAMERAS
Selected workers wear a light head camera during their normal work

4 — YOU GET PAID
We collect, check quality and pay you for every usable hour

From first visit to first payment — four simple steps.

3. The Kind of Work We Record

We look for **everyday manual tasks done at a bench or fixed workstation** — anywhere hands, tools and objects are clearly visible. Examples of ideal tasks include:

	Work Area	Example Tasks We Record
	Packing & kitting	Forming cartons, inserting products and foam, assembling kits, labelling, taping and sealing boxes
	Small assembly	Fitting parts, inserting fasteners, tightening screws, attaching clips and covers, checking fit
	Cable & wire harness	Sorting wires, routing cables, inserting connectors, fitting ties and sleeves, bundling harnesses
	Garment & textile finishing	Trimming threads, attaching tags, folding garments, matching pieces, bagging finished goods
	Plastic goods finishing	Sorting moulded parts, fitting lids and inserts, attaching handles, inspecting, packing
	Other manual work	Any repetitive hand-work at a stable station — if your factory does it, we would love to see it

We do **not** need to film your full production process — only the specific tasks we agree on together, at the specific stations you approve.

The equipment: small, light, hands-free



Compact head-mounted camera on an adjustable strap



Professional multi-camera headband used on larger programs

Both hands stay completely free. Devices are lightweight, comfortable for a full shift, and fitted with the worker's agreement. Workers tell us they forget they are wearing them.

4. What Your Factory Gains

4.1 Direct payment for every usable hour

You are paid **USD 3–10 for every hour of usable video footage** your workers generate, depending on the task type and program. Part of this can be shared with participating workers as a bonus — a genuine morale boost at no cost to you. Because workers are simply doing their normal jobs, this is **new income with no new work**.

WHAT YOUR FACTORY COULD EARN		
Participating workers	**Usable hours / month***	**Indicative monthly payment**
5 workers × 4 hrs/day	~440 hours	**USD 1,300 – 4,400**
10 workers × 4 hrs/day	~880 hours	**USD 2,600 – 8,800**
20 workers × 6 hrs/day	~2,640 hours	**USD 7,900 – 26,400**

**Illustrative only, assuming 22 working days/month. Actual amounts depend on the agreed rate for your tasks and the share of footage that passes quality validation. Exact rates are fixed in writing before any paid collection begins.*

4.2 Profit sharing — one dataset, many buyers

Video data is unusual: **the same dataset can be licensed to many different robotics companies**. Under a revenue-sharing arrangement, your factory receives an agreed percentage each time data collected on your site is sold. Your footage can keep earning for you long after it was recorded.

4.3 A front-row seat to factory robotics

Our partner SE3 Labs works directly with leading robotics companies and is building a network of real-world robot deployment sites. Factories that host data collection become **priority candidates for future robot pilot programs** — meaning potential early, supported access to robots for your own workflows (with hardware, installation, trained operators and maintenance typically provided by the program). The tasks we film at your site are exactly the tasks robots will learn — so your factory could be among the first to benefit from the very robots your data helped train.

4.4 Be part of something bigger

Every hour recorded at your factory directly accelerates the development of robotics worldwide. Your team's skill becomes part of the foundation the next generation of machines is built on — a story your company can be proud to tell customers and employees.

5. Your Business Is Protected — Fully

We understand that letting cameras into a factory raises serious questions. Protecting your trade secrets, your customers and your people is built into how we operate — it is also a strict requirement from our own customers. **You stay in control at every step.**



The actual first-person view: hands, tools and the workpiece — nothing else matters to us. (Illustrative visualization)



What the camera sees — and what it never sees.

Your concern	Our commitment
Trade secrets & processes	We record only the specific tasks you approve — never your full process. You choose which stations, which steps, and which angles. Anything proprietary stays off camera.

Your concern	Our commitment
Customer information	Shipping labels, customer names, part markings, documents and screens are kept out of frame — and censored (blurred/masked) in the footage wherever they appear.
Restricted areas	We agree written no-recording zones before we start. Offices, R&D areas, and any area you designate are strictly off limits.
Control & review	You may review sample footage before anything is shared beyond the review team, and you can pause or stop recording at any time, for any reason.
Legal protection	A written site agreement and confidentiality (NDA) terms are signed before recording. Data use is limited to robot/AI training purposes defined in the contract.
Your workers	Participation is voluntary, with clear written consent in line with Thai data-protection law (PDPA). Non-participating staff are kept out of view. Data is uploaded securely and encrypted.

In short: **we are interested in how hands move — not in what your business knows.** The value for our customers is in ordinary human motion, not in your recipes, prices or customers.

6. Who Does What

We provide (at no cost to you)	You provide
• All camera equipment and mounts • Worker briefing and simple training • Consent forms and legal paperwork • Daily collection management and quality checks • Secure upload, storage and censoring of footage • All payments, on the agreed schedule	• Access to agreed work areas • Workers willing to wear the camera (voluntary) • One point of contact for scheduling • Basic information: tasks, staff numbers, shift hours

7. Common Questions

Will this slow down production? No. Workers do their normal jobs at their normal pace. We never direct, interrupt or re-stage work — natural work is exactly what we need.

Is the camera safe and comfortable? Yes. Devices are light, strap-mounted, and leave both hands completely free. Fit and comfort are tested with each worker before any recording.

Can we stop if we change our minds? Yes, at any time. There is no obligation to continue, and the site agreement sets out a simple exit.

Who sees the footage? Only our quality team and, after your approved censoring rules are applied, the contracted robotics customers — under confidentiality terms. Footage is never published publicly.

What does it cost us? Nothing. All equipment, staffing and management costs are ours. Your factory only receives payment.

8. Next Steps

Getting started takes less than half a day of your time:

- **Step 1 — A short conversation.** Tell us which manual tasks happen daily at your site and roughly how many workers do them.
- **Step 2 — A brief visit.** We visit, view the work, and record a 3–5 minute sample clip (with your and the worker's permission).
- **Step 3 — A clear written offer.** If the tasks fit, we return with a concrete proposal: tasks, rates, schedule, privacy rules and contract terms — for your review.

There is no commitment until you sign, and no cost to you at any point.

Contact: Kevin Kung · 082 237 4783

We would be glad to visit your facility at your convenience and answer any questions in person.